

GLOCAL STRATEGY "An Idea of Alexander The Great"

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Just like Alexander the Great conquered almost the entire known world , in the same way Your brand is facing the globe





First of all

Did you ever wonder why Alexander's STRATEGY was so successful? Was he:

- a. A genius?
- b. Did he used to built a well-being strategy? (Macedonian phalanx)

Maybe both!

But he managed to rule the world Because of something more powerful Glocal prospect

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Alexander had an amazing strategy

<u>One integrated</u> approach for all the places he conquered without changing each country's Characteristics & Philosophy

Why? In order to avoid confuse and chaos





Facebook : the medium to influence the world

Gathering fans from all around the world under a specific page

<u>the secret</u> is that every member of each country can only see his permitted content, for example, prices and products But without changing corporation's global character and values

<u>Different</u> : Prices, Products, Language, Texts, Wall posts, Applications, Photos <u>Same : Guidelines, Beliefs, Philosophy</u> Glocal allows you to have a global strategy while treating your costumers in a local way which make them feel unique!

Gather every fan in a single and high prestige page

Save precious time and budget!





Thank You!

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